



Corporate Representation
Private Equity Services
Investment Real Estate

Weber | Wood | Medinger

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Vice President

Weber Wood Medinger (WWM) is seeking a motivated, organized and forward-thinking Vice President with strong client-focused experience in a financial/consulting/real estate setting to support the sales growth of WWM's Cleveland Headquarters. The role offers unique growth, autonomy and earning potential.

This is an excellent opportunity for a growth-oriented, professional and organized individual to join a culture and firm that has served its clients for 51 years.

This is a full-time position in our Beachwood, Ohio office.

Duties and Responsibilities

A successful Vice President, works directly with ownership, manages, creates and oversees relationships with new and existing clients through high-touch networking and lead generation.

- ⇒ Drives WWM's corporate sales growth
- ⇒ Secures new and expanded client relationships through prospecting, networking and relationship building
- ⇒ Manages relationships and prospects across multiple verticals

Qualifications:

- ⇒ Bachelor's degree or equivalent
- ⇒ Minimum of 5-7 years of previous related work experience, ideally in sales and/or business
- ⇒ Excellent written and verbal communication skills
- ⇒ Must be detail oriented to ensure accurate deliverables, and able to take initiative to meet deadlines
- ⇒ Proficient in Microsoft Word, PowerPoint, Excel, and Google G-Suite Services
- ⇒ Ability to maintain discretion and confidentiality regarding personnel and industry-related matters

Location

This position is located at WWM's Beachwood, Ohio office.

About WWM

WWM is an established, successful, client-focused real estate advisory firm headquartered in Cleveland, Ohio. We have served as a strategic corporate partner to our clients for 51 years. We offer tremendous growth opportunities and an excellent culture of teamwork. We pride ourselves on the exceptional reputation of our firm and our people.

What Our Clients Say:

"We felt that, with a half century of experience and a sterling reputation, WWM was the right choice."

"Weber Wood Medinger is definitely a valuable and trusted partner to our organization."

"WWM continues to prove their ability to adapt to the ever-changing strategic requirements of our Company."