

# Weber Wood Medinger/CORFAC International



## Client Driven - WWM Provides Real Estate Services Locally and Throughout North America

WWM has completed over 600 successful assignments for our clients throughout the United States, Canada and Mexico.

[View Our North America Transactions »](#)

These assignments were prompted by questions like these:

Our business has facilities in multiple cities, states or countries around the world ...

**What are the advantages of having a single point of contact for all of our leased and owned real estate?**

We are considering opening a location in another market or country...

**Where do we start?**

We are looking at an add-on for our business...

**What is the real estate exposure or opportunity I am acquiring?**

You have **questions**, we have answers. Call WWM today at [216-464-7100](tel:216-464-7100).

Email any one of our team members.

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## CRE Market Trends

	Market Updates			
	Pittsburgh		Cleveland	
Class A Office Vacancy	7.7%	↓	11.5%	↓
Class A Avg Rents	\$20.51	↑	\$17.18	↑
Industrial Vacancy	5.8%	↑	4.8%	↔
Industrial Avg Rents	\$5.70	↑	\$4.00	↓

The 2016 CoStar Third Quarter Report details a decrease in Class A Office vacancy, accompanied by an increase in Class A Office rent for both Pittsburgh and Cleveland markets.

Whereas Cleveland experienced stable Industrial vacancy, Pittsburgh experienced an increase in Industrial vacancy rates.

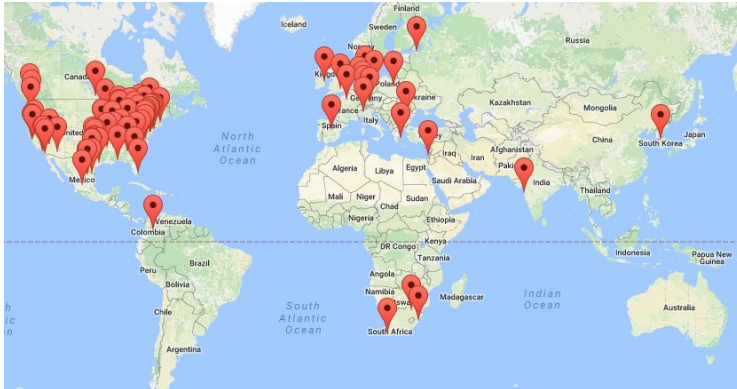
Notably, Industrial rent rates rose in Pittsburgh, and decreased in Cleveland.

## Our Promise To You

### WWM Mission Statement

Weber Wood Medinger is the trusted real estate advisor of organizations nationwide. Regardless of geography, we provide our clients with a single point of contact for onsite

## WWM Extends Reach Beyond North America with Recent Assignments in Europe and CORFAC's Global Footprint Expansion



Weber Wood Medinger/CORFAC International is a proud affiliate of CORFAC International, an alliance comprised of entrepreneurial commercial real estate firms from across the globe. This year, CORFAC's Annual Fall Summit took place in Toronto, Canada. With representation from Canada, Colombia, England, France, Ireland, Israel, Italy, Mexico, South Korea, Spain, Switzerland and Russia, the global affiliate attendance was the largest in recent history.

[View Our CORFAC Office Location Maps »](#)

## WWM Facilitates Scottrade Expansion in OH and PA Markets



**Denise Hahn**



**Kevin Riley, CCIM**

representation, and sustain lasting relationships through personalized, world-class service from our collaborative team of acclaimed partners.

### Corporate Services

- Tenant Representation
- Property Brokerage
- Negotiation
- Development
- Strategic Planning
- Construction Oversight

### Our Clients Speak For Us

Hear what our clients are saying:

[Read Testimonials »](#)

[See Our Property Listings »](#)

[View Our News Highlights »](#)

Weber Wood Medinger/CORFAC International's Denise Hahn and Kevin Riley, CCIM teamed up with Scott Savacool, CCIM, SIOR of Sansone Group/CORFAC International to represent online trading, investment and retirement planning, stock-brokerage company Scottrade in two lease transactions in the Cleveland, OH area, as well as a lease transaction in a Pittsburgh, PA suburb.

[Read Full Story »](#)

## WWM Receives CORFAC Platinum Award of Excellence Again in 2016



Weber Wood Medinger/CORFAC International was recognized as a 2016 Standards of Excellence Award Winner at the **platinum level** among CORFAC International firms. The winning firms are the CORFAC affiliates who participate at the top-most levels in the CORFAC network, are recognized in the industry for their excellence and leadership and consistently represent the CORFAC brand.

[Read Press Release »](#)

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