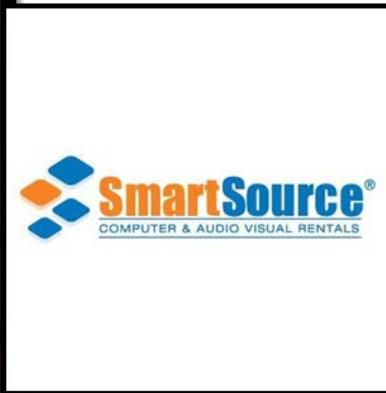


Weber Wood Medinger/CORFAC International



SmartSource Multi-Market Assignments



Blair Wood, SIOR

Blair Wood, SIOR has recently completed relocations or lease renewals on behalf of SmartSource Rentals in the following markets:

- Boston, MA
- Ft. Lauderdale, FL
- Los Angeles, CA
- Seattle, WA
- Houston, TX
- Washington, DC
- San Diego, CA
- Cleveland, OH (short term space for the Republican National Convention)

These assignments were varied in size and complexity. In addition, the market dynamics of each metro area had to be considered in order to meet the real estate needs at that location. As SmartSource's single point of contact on all assignments, WWM worked with our diverse network of real estate professionals, and identified the best local broker partner to achieve SmartSource's goals in each case, and ensure our client's success.

CRE Market Trends

	Market Updates			
	Pittsburgh		Cleveland	
Class A Office Vacancy	8.4%	↓	12.1%	↓
Class A Avg Rents	\$20.23	↑	\$16.88	↑
Industrial Vacancy	6.2%	↓	5.1%	↔
Industrial Avg Rents	\$5.74	↑	\$3.90	↑

The 2016 CoStar First Quarter Report details increasing rates in both Industrial and Class A Office Rents for Pittsburgh and Cleveland markets.

Whereas Cleveland experienced stable Industrial Vacancy rates, Pittsburgh experienced a decline to 6.2%.

Notably, Class A Office Vacancy declined for both Pittsburgh and Cleveland.

Our Promise To You

WWM Mission Statement

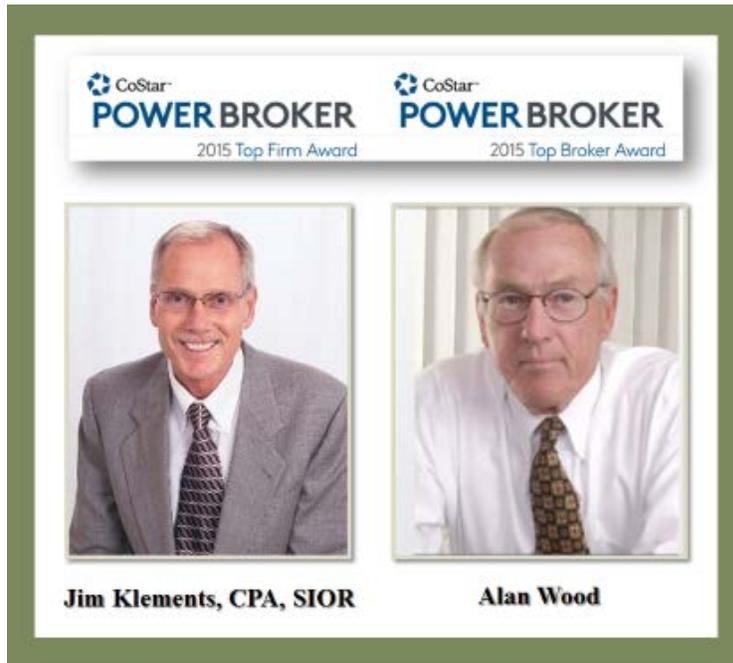
Weber Wood Medinger is the trusted real estate advisor of organizations nationwide. Regardless of geography, we provide our clients with a single point of contact for onsite representation, and sustain lasting relationships through personalized, world-class service from our collaborative team of acclaimed partners.

Corporate Services

About SmartSource:

SmartSource Rentals is the leader in technology rentals nationwide and has offices in 22 major metro markets serving the trade show, professional conferences, and general technology markets. SmartSource is widely recognized for breadth and depth of rental offerings and seamless systems integration for even the most complex temporary installations. SmartSource is headquartered in Hauppauge, NY.

WWM In The News



CoStar Group, Inc (NASDAQ: CSGP) is pleased to announce that Weber Wood Medinger/CORFAC International (WWM) has been honored with its 2015 Power Broker Award in three categories: as a top firm for leasing, top firm for sales, and WWM's James Klements, CPA, SIOR and Alan Wood as top industrial leasing brokers.

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