

Weber Wood Medinger/CORFAC International



15,000 SF Lease Renewal Generates Savings of \$400,000



An Ohio based private equity firm turned to Weber Wood Medinger/CORFAC International (WWM) to analyze and provide solutions for the lease renewal of its specialty chemical business, Zinkan. Ultimately, WWM helped the company save 52% over Zinkan's previous annual lease cost, which represented a \$408,000 savings over the five year term of Zinkan's lease.

[Read Case Study »](#)

Does Your Lease Need A Check Up?



CRE Market Trends

	Market Updates			
	Pittsburgh		Cleveland	
Class A Office Vacancy	8.1%	↑	11.2%	↓
Class A Avg Rents	\$20.68	↑	\$17.24	↑
Industrial Vacancy	5.9%	↑	4.6%	↓
Industrial Avg Rents	\$5.83	↑	\$4.02	↑

The 2016 CoStar Year-End Report details increasing rates in both Industrial Rent and Class A Rent for Pittsburgh and Cleveland markets.

Whereas Cleveland experienced a decrease in Industrial Vacancy rates, Pittsburgh experienced an increase.

Notably, Class A Office Vacancy rates rose in Pittsburgh, while they decreased in Cleveland.

Our Promise To You

WWM Mission Statement

Weber Wood Medinger is the trusted real estate advisor of organizations nationwide. Regardless of geography, we provide our clients with a single point of contact for onsite representation, and sustain

When does my lease expire?
Am I paying the right rent for my space?
How does my annual cost relate to "market"?
What are my total annual occupancy costs?



You have **questions**,
we have **answers**.

**Call WWM today at
216-464-7100.**

**Email any one of our
team members.**

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lasting relationships through personalized, world-class service from our collaborative team of acclaimed partners.

Corporate Services

Tenant Representation
Property Brokerage
Negotiation
Development
Strategic Planning
Construction Oversight

Our Clients Speak For Us

Hear what our clients are saying:

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Congratulations to Kevin Riley, CCIM



Weber Wood Medinger/CORFAC International (WWM) congratulates Kevin Riley, CCIM as he assumes his new position as the President of Real Estate for long time Pittsburgh client, Penn Cove Group Capital (PCG).

The WWM team remarked, "Kevin has been an incredible teammate over the past 5 years. While it will be a challenge for us to find a replacement for Kevin, we look forward to a continuing relationship with him as a friend and colleague for years to come."

Kevin remarked, "...Clients remain our top priority and we will work together to ensure [this transition] is handled seamlessly with the same level of expertise that WWM's clients have come to expect."

[Read Official Press Release»](#)

WWM Renews Partnership with EO



**Entrepreneurs'
Organization**

*fueling the
entrepreneurial engine*

Weber Wood Medinger/CORFAC International is a proud chapter partner of the Cleveland Chapter of the Entrepreneur's Organization (EO). EO is the only global network created exclusively for entrepreneurs, and helps leading entrepreneurs learn and grow through peer-to-peer learning, once-in-a-lifetime experiences, and connections to experts.

[Learn More »](#)

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